Leasing REality Education + Training Master Your Leasing Domain™

Zoom Bootcamp 2021 Information





Whether 15, 50 or 75, Admission to Leasing REality is Open for Students of All Ages



July Morning Session Option A: Tuesday

July Late Afternoon Session **Option B: Wednesday**

August Morning Session Option C: Tuesday

August Late Afternoon Session Option D: Wednesday

Tuition

To Note

\$295

programs.

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View course content and more details at CommercialLeaseTraining.com



- Includes 2-Year Subscription to Leasing REality.
- Gain 100% access to Leasing REality content library and certificate
- Registration limited to 100 non-scholarship students for each
- 2-Year Subscription term starts upon bootcamp sign up.
- NYS licensed brokers to receive continuing credits for weekday attendance of selected session.
- 10% of your subscription sale will be donated to our select
- 1 for 1 for every subscription purchased, an additional subscription will be donated to programs for at-risk students.

Invest in Your Career

<u>Takeaways</u>

In addition to completing our <u>32-Hour and 48-</u> <u>Hour* certificate programs</u>, by the end of this course, you will be able to:

Breakdown the commercial leasing process and the players involved.

Comprehend the importance of laying the groundwork in negotiating letters of intent.

Pinpoint how clauses and language within a lease interact with one another.

Refine and improve your business pitch, secure invaluable job interview skills, and solidify your college application and/or fortify your resume.





Too Busy?

Find out what real estate and business rock stars and students are saying.

"In today's quick global environment, which includes performing real estate tasks with less available staff, the unfortunate truth is that we are unable to properly mentor the upcoming generation. Leasing REality is a timely all encompassing tool which will fill that void. Coupled with the unique Larry Haber teaching style of keeping it simple and complete, this is a tool which we should all use to teach our staff."

— Jeffrey L. Elie, Vice President, Global Real Estate and Facilities at Kaplan, Inc. "In the weeks leading up to my first day in the office, I was nervous, yet excited to start my journey at Leasing REality. Not only did I learn a great deal about commercial leasing through the 32-Hour Program, but I also acquired essential marketing skills that will help me in my future career. I was given the opportunity to enhance my analytical abilities, but I also was able to build upon my writing skills through blog posts and social media pitches."

— Nicole H. | Student at Stony Brook University



in "This experience has reaffirmed my desire to work at a smaller company down the line and will certainly influence my search for a job after graduation. I had never
ir before worked on a team where everyone was so vested in the final outcome. The group brainstorms were not only
ity conducive to improving Leasing REality, but they also taught me to appreciate others' feedback and ideas. This is
something I will take with me and will shape the way I work with others in the future."

— Owen P. | Student at George Washington University

Time for a Leasing InterventionTM? Here are the Steps.



Purchase 2-Year Subscription Click here

For Option A (July), enter code: *BOOTCAMPA* For Option B (July), enter code: *BOOTCAMPB* For Option C (August), enter code: *BOOTCAMPC* For Option D (August), enter code: *BOOTCAMPD*



Contact

A Note from Nelson Mandela: "Education is the most powerful weapon which you can use to change the world."



At least two weeks prior to start of each session, you will receive an email outlining the gameplan.

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Recently the Miami Marlins made an historic and impactful hire for women, minorities and men for that matter, namely that of Kim Ng being hired to become the first female GM and Head of Baseball Operations in MLB. Despite being a force in the baseball industry from the time she was 21, it took her nearly 30 years to reach this pinnacle, being turned down countless times when men with a fraction of her skillset were hired by a handful of teams if not more.





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